



FOR IMMEDIATE RELEASE

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AEM grows sales force in Middle East and North Africa

Kelowna, BC, Canada, July 20, 2026 – Canadian special-mission avionics manufacturer, AEM, grows its sales team into the Middle East and North Africa (MENA) by welcoming experienced aviation professional Sachin Suramwar as Sales and Business Development Representative. Suramwar will represent AEM in the region to better support its customers and help grow adoption of its mission critical solutions.

“We are really impressed by Sachin, and his track record of supporting operators and public service agencies in the region speaks for itself,” says Tony Weller, AEM’s Sales and Marketing Director. “His experience representing complimentary product lines and his background position him well to effectively support the unique requirements and needs of our customers.”

Based in Dubai, UAE, Suramwar brings more than 20 years of airline MRO and rotary-wing experience, supporting operators, OEMs, and government agencies across SAR, HEMS, and defence sectors.

“I’m looking forward to educating the market on AEM’s special mission communication products and facilitating the installation of their suite of products with our regional partners throughout MENA, says Suramwar. “I see tremendous and immediate opportunity to improve operators’ fleets with AEM’s AS350 consoles, their digital audio system and loudspeaker systems.”

For enquiries or orders in MENA, contact Sachin Suramwar at Sachin.Suramwar@ext.aem-corp.com or visit www.aem-corp.com.

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About AEM:

[AEM](http://www.aem-corp.com) is a leader in the design, development, and manufacture of aircraft communication and loudspeaker systems, avionics consoles, mission radios, caution panels, and CVM™ airframe crack detection sensors. AEM offers repair and refurbishment services, and is a Transport Canada approved manufacturer, holds Part 145 Maintenance approval, and is ISO9001/AS9100D registered and certified under Canada’s Controlled Goods Program. ([aem-corp.com](http://www.aem-corp.com)).

AEM is a wholly owned subsidiary of SMS Canada Corp, part of the Structural Monitoring Systems plc (ASX Code: SMN) companies ([structuralmonitoring.systems](http://www.structuralmonitoring.systems)).

Media Contact:

Marco Morelli, Marketing Manager
marco.morelli@aem-corp.com
+1 778 586 4701
<https://www.aem-corp.com>

**Anodyne Electronics
Manufacturing Corp.**

#100-966 Crowley Ave.
Kelowna, British Columbia
Canada V1Y 0L1

EMAIL info@aem-corp.com
TELEPHONE + 1.250.763.1088
TOLL FREE + 1.888.763.1088

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[aem-corp.com](http://www.aem-corp.com)