

# **VAI MEMBER BENEFITS**

**October 2025 Edition**

**POWERING UP  
THE PROFESSION**



**[verticalavi.org/benefits](https://verticalavi.org/benefits)**





**For more than 75 years, Vertical Aviation International (VAI) has championed the global vertical aviation industry.** This includes helicopters and all other vertical-capable aircraft, including powered-lift and advanced air mobility



**VERTICAL AVIATION  
INTERNATIONAL**

(AAM) aircraft, and some unmanned aircraft systems.

VAI represents the wide variety of vertical aviation professionals across the globe. **If you**

**build, operate, fix, fly, support, or supply the industry, you belong in VAI!**

The important work you do ensures security, prosperity, and quality of life for communities around the world. **VAI is here to fuel your growth through connection, advocacy, safety, education, and support for your success!**



# POWER UP WITH VAI MEMBER BENEFITS

VAI's wide range of exclusive programs and discounts will help you grow, connect, and succeed in the vertical aviation industry.

**VAI individual memberships** include Pilots and Mechanics/Engineers, Industry Professionals, and Students. These members have access to all benefits that do not carry the Company Exclusive label.

**VAI company memberships** include Vertical Aircraft Operators and Manufacturers and Suppliers. In this guide, you'll see a Company Exclusive label on any benefit that is applicable only to company members. **VAI company members—and their employees—have access to all company-exclusive benefits AND all individual benefits.**

Check out the codes below to find the benefits most useful to your role in the vertical aviation industry and look for them as you scan this VAI member benefits guide.

**IN** International   **OP** Operations   **ST** Student  
**MS** Manufacturer & Supplier   **PM** Pilot & Mechanic/Engineer

# BENEFITS

**Here are some benefits we picked out specifically for you ...**

## **Manufacturers & Suppliers (& employees)**

Technical, Regulatory & Legislative Assistance . . . . .	5
Legal Resources Portal . . . . .	6
Affordable Health Insurance with Gallagher . . . . .	7
Purdue Global Tuition Discount . . . . .	18
Save on Attending VAI Events . . . . .	24
POWER UP Magazine . . . . .	25
VAI Member Directory Listing . . . . .	26
VAI Media Advertising Discounts . . . . .	27
News Coverage in VAI Daily . . . . .	28
Maintenance SMS Software & Coaching with AEA . . . .	40
Discount on Fatigue Meter by Pulsar Informatics . . . .	41
Discount on Foresight MX from GPMS . . . . .	43

## **Operators (& employees)**

Technical, Regulatory & Legislative Assistance . . . . .	5
Legal Resources Portal . . . . .	6
Affordable Health Insurance with Gallagher . . . . .	7
Industry Advisory Council Participation . . . . .	8
VAI Debriefs . . . . .	9
King Schools Courses Discount . . . . .	17
VAI Online Academy . . . . .	19

# AT A GLANCE

Save on Attending VAI Events . . . . .	24
POWER UP Magazine . . . . .	25
VAI Member Directory Listing . . . . .	26
News Coverage in VAI Daily . . . . .	28
Discounts on SMS Software from Industry-Leading Providers . . . . .	35
Cirro by AirSuite Operations & SMS Software . . . . .	39
Discount on Fatigue Meter by Pulsar Informatics . . . . .	41
Operational Risk & Resilience Accreditation (ORRA) Program . . . . .	42
Discount on Foresight MX from GPMS . . . . .	43

## **Pilots & Mechanics/Engineers**

Technical, Regulatory & Legislative Assistance . . . . .	5
Legal Resources Portal . . . . .	6
Affordable Health Insurance with Gallagher . . . . .	7
Industry Advisory Council Participation . . . . .	8
VAI Debriefs . . . . .	9
King Schools Courses Discount . . . . .	17
Purdue Global Tuition Discount . . . . .	18
VAI Online Academy . . . . .	19
VAI Member Online Community . . . . .	23
Save on Attending VAI Events . . . . .	24
POWER UP Magazine . . . . .	25
Safety Awards for Pilots & Aviation Maintenance Technicians . . . . .	33

# SUPPORT

VAI supports its members' success with a variety of programs, including direct access to VAI staff for your technical, regulatory, and legislative questions. Take advantage of these benefits so you can focus on what really matters.

## VAI Support Benefits

- ▶ Technical, Regulatory & Legislative Assistance
- ▶ Legal Resources Portal
- ▶ Affordable Health Insurance with Gallagher
- ▶ Industry Advisory Council Participation
- ▶ VAI Debriefs
- ▶ Discounts on JSfirm.com Aviation Job Board Services\*

*\*Company-Exclusive Benefit*

# Technical, Regulatory & Legislative Assistance

## Experts on Your Side

Need guidance on a new regulation or help with a regulator? Worried about a new bill or ordinance? Reach out to your team of experts at VAI for answers and resources. They'll help you navigate vertical aviation's rules, regulations, and legislative challenges.



**Ready  
to Learn  
More?**

# Legal Resources Portal

## Your Everyday Legal Toolkit

Keep yourself and your company out of legal trouble by understanding the rules.

You'll find news you can use, with articles, webinars, and education sessions from legal experts. When you do need counsel, search the online VAI Member Directory to find the right legal professional for your issue.





# Affordable Health Insurance with Gallagher

Save on Coverage for  
You and Your Family

Gallagher is your partner for affordable, comprehensive health insurance and pharmacy solutions for individuals, families, and business owners and their employees. Coverage is available across the United States as a benefit exclusively for VAI members. Gallagher's expert, licensed agents will work with you to answer questions and find coverage that fits your budget.

In partnership with:



Insurance | Risk Management | Consulting



**Ready  
to Learn  
More?**

# Industry Advisory Council Participation

Collaborate. Innovate. Lead.

VAI's Industry Advisory Councils (IACs) address specific issues affecting the international vertical aviation community. Topics range from workforce development to safety to the rising cost of aviation insurance. Other IACs focus on specific industry sectors, such as aerial firefighting or unmanned aircraft systems. As an IAC member, you'll ensure that VAI stays ahead of industry challenges.



**Ready  
to Learn  
More?**

# VAI Debriefs

## Quick, Plain-Language Summaries of FAA Regulatory Announcements

In these concise, easy-to-read summaries of the latest FAA regulations, VAI experts translate complex policy into plain language, providing you with clear, actionable information to maintain regulatory compliance. VAI Debriefs help you stay on top of the latest regulatory developments for your operations and the vertical aviation industry.



**Ready  
to Learn  
More?**

# Discounts on JSfirm.com Aviation Job Board Services

## Expand Your Candidate Search

Got a vacancy to fill? Your VAI membership will help you get that job posting in front of the right people. VAI's partnership with JSfirm.com gives you a 20% discount on new services with the world's largest resource for aviation jobs.



In partnership with:



**Ready  
to Learn  
More?**

# VAI Members Speak on ...



**VAI's educational opportunities have been a game-changer. They have enabled me to expand into new systems, safety techniques, and leadership skills—all of which have opened new doors and opportunities for me.**

– Faith Ortega, AirEvac Lifeteam



**Aviation is a small community. Everybody knows everybody. There's no better way to establish those relationships than through networking with an association like this.**

– Mario Rossi, KIT Helicopters

# ADVOCACY

VAI represents your interests with global civil aviation and safety authorities, 36 international standards and regulatory boards, and US local, state, and federal governments. You'll also receive member-only alerts and analysis of legislative and regulatory actions that affect you.

## VAI Advocacy Benefit

- Exclusive Analysis of Legislative & Regulatory Impacts



# Exclusive Analysis of Legislative & Regulatory Impacts

## Advocating for You

VAI's legislative experts advocate for VAI members and the vertical aviation industry with a clear, strong, and unified voice. They track legislation, testify before the US Congress, advise VAI members on specific concerns, and help shape the industry's operating environment.

In our online Legislative Action Center, VAI members can access exclusive analysis of the latest regulatory and legislative actions affecting them and sign up for legislative alerts and updates.



**Ready  
to Learn  
More?**

# EDUCATION

Improve your current skills or prepare for your next job with VAI education and training resources. Student pilots and maintenance technicians: take advantage of the VAI student membership and scholarship programs to launch your career.

## **VAI Education Benefits**

- ▶ Save on VERTICON Education
- ▶ VAI Scholarships
- ▶ King Schools Courses Discount
- ▶ Purdue Global Tuition Discount
- ▶ VAI Online Academy
- ▶ Online Library of Safety Education Sessions



# Save on VERTICON Education

## Elevate Your Career

Offered in conjunction with VERTICON, VAI's annual conference and trade show, the Elevations education program offers a variety of in-depth courses designed to help the vertical aviation professional grow and succeed. Take advantage of VAI member pricing and make this the year you'll take your career to the next level.



**Ready  
to Learn  
More?**

# VAI Scholarships

## Securing Your Future

VAI's annual scholarship program offers vertical aviation pilots and aviation maintenance technicians support for continuing their training. Vertical aviation pilots, we've got scholarships to help you obtain your commercial certificate or pursue additional training for safety. Our maintenance scholarships include support for finishing your training to become a licensed mechanic/engineer and manufacturer-specific maintenance or avionics training.

### Best of All

VAI offers affordable student memberships!



**Ready  
to Learn  
More?**

# King Schools Courses Discount

## VAI Members Receive 30% Discount

VAI members receive 30% off the iconic King Schools online training courses. Choose from over 110 topics, including risk management, flight and ground instruction, airframe and powerplant knowledge and test prep, avionics proficiency, and more.



In partnership with:



**Ready  
to Learn  
More?**

# Purdue Global Tuition Discount

## Elevate Your Career with Purdue Global

Through its partnership with VAI, Purdue Global offers VAI members AND their families a tuition discount of up to 20% on more than 100 degree and certificate programs, including aviation, business, public safety, technology, legal studies, health sciences, and many others. For ultimate flexibility, all courses are 100% online.



In partnership with:



**Ready  
to Learn  
More?**

# VAI Online Academy

## Leading Vertical Aviation Education

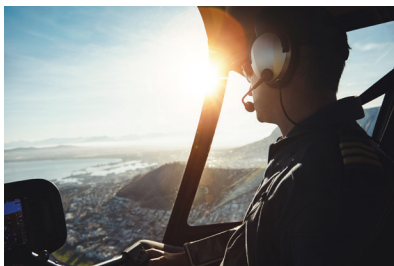
Being a vertical aviation professional means you have a license to learn, and VAI makes it easy for you to keep your skills sharp, expand your horizons, and prepare for your future. The VAI Online Academy offers a variety of online courses that you can take anytime, anywhere. Topics include maintenance, safety, unmanned aircraft systems (UAS), operations, and more.



# Online Library of Safety Education Sessions

## Free Safety Education for Members

VAI members can view for free a library of one-hour safety education sessions, recorded at VERTICON, our annual conference and trade show. Topics cover the spectrum of vertical aviation, ranging from safety culture to fuel handling. Whether you're an individual looking to learn new skills or a safety director looking for materials for your monthly safety meeting, you'll find what you need in the VAI Online Academy.



**Ready  
to Learn  
More?**

# VAI Members Speak on ...



## SAFETY

**Brazos Safety Systems' Flight Data Monitoring Program has helped Air Methods correct nonstandard flight operations before those practices become an exceedance, incident, or accident.**

— Jason Quisling, Air Methods



## CONNECTION

**VAI has helped me further my career in being able to partner, network, meet different organizations, and understand what the industry needs.**

— James Simmons, Avolatus LLC

# CONNECTION

VAI events bring the global industry together to network, learn, and stay on top of the latest developments and technology. Our quarterly magazine, POWER UP, and daily e-newsletter, VAI Daily, keep you up to date with the latest news.

## VAI Connection Benefits

- ▶ VAI Member Online Community
- ▶ Save on Attending VAI Events
- ▶ POWER UP Magazine
- ▶ VAI Media Advertising Discounts\*
- ▶ VAI Member Directory Listing\*
- ▶ Save on Exhibiting at VAI Events\*
- ▶ News Coverage in VAI Daily\*

*\*Company-Exclusive Benefit*



# VAI Member Online Community

## Get Connected, Stay Engaged

The new VAI Member Online Community offers an exciting and easy way for vertical aviation professionals to stay connected, engage and interact with peers, discuss key topics and challenges, and get guidance from industry experts. Enjoy a sense of camaraderie, mutual support, and shared purpose. And, most importantly, learn from one another.



**Ready  
to Learn  
More?**

# Save on Attending VAI Events

## Stay in the Know

VAI members receive big discounts on registration fees for VAI events, including VERTICON, the world's largest vertical aviation conference and trade show, as well as the VAI Aerial Work Safety Conference, VAI Air Tour Safety Conference, and VAI Southeast Asia Safety Conference (coming in 2026).

In addition to networking with peers, you'll learn more about industry developments, safety, regulations, and best practices, as well as the latest technology, products, and services for aviation businesses.



**Ready  
to Learn  
More?**

# POWER UP Magazine

## Keeping You Up-to-Date About Our Industry

VAI's award-winning quarterly publication is now a member benefit! With in-depth articles on the newest technology and industry best practices, POWER UP offers content that appeals to everyone. You'll learn about safety, what VAI is doing to help your business in the halls of government, and who is making their mark in vertical aviation.

Each issue features world-class photography showcasing vertical aircraft, how they're used, and the people who build, fly, maintain, and support them.



**Ready  
to Learn  
More?**

# VAI Member Directory Listing

## See and Be Seen

Get your company in front of industry professionals and maximize your exposure with free placement in VAI's expansive online Member Directory! Your listing will be available to the entire vertical aviation community, so make sure your information and logo are up-to-date.



**Ready  
to Learn  
More?**

# VAI Media Advertising Discounts

## Reach Your Audience

VAI members can save up to 10% on advertising in POWER UP magazine and the VAI Daily e-newsletter, including display ads and sponsored content. Reach a targeted audience of tens of thousands of vertical aviation professionals around the globe with your message.




**Ready  
to Learn  
More?**

# News Coverage in VAI Daily

## Broadcast Your News

Want your company name and announcements seen by the industry? Send your business news to VAI. We publish our members' press releases in VAI Daily, our e-newsletter sent to almost 40,000 vertical aviation professionals each business day.

**VAI DAILY** TODAY'S VERTICAL AVIATION NEWS  
Thursday, October 9, 2025  
From Vertical Aviation International



**Today's Photo**  
A Riverside County (California) Sheriff's Department Airbus H145 crew conducts hoist training to prepare for rescue missions, Jun. 17, 2021.  
*VAI/Dianne Baker Bond Photo*

[Submit Your Photo](#) | [Subscribe](#) | [Advertise](#)

**VAI NEWS**

**Celebrate excellence in vertical aviation**  
Time is running out—submit your nominations to VAI's 2025 Salute to Excellence Awards by Friday, Oct. 17, 2025. Learn more about the Humanitarian Service and Harold Summers Legacy Awards in this installment of a continuing series of articles about the program.  
[f](#) [x](#) [in](#) [v](#)

**We want to feature your best vertical aviation aircraft photos**  
Submit your high-resolution images to the POWER UP Magazine Photo Contest by Dec. 1, 2025. The winning photos will be featured in the March 2026 edition and displayed at VERTICON 2026 in Atlanta, Georgia. The grand prize winner will receive \$500.  
[f](#) [x](#) [in](#) [v](#)

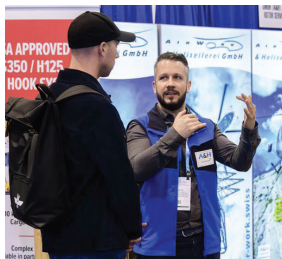


**Ready  
to Learn  
More?**

# Save on Exhibiting at VAI Events

## Where Vertical Aviation Does Business

VAI events offer aviation businesses the opportunity to catch up with existing customers and meet new ones—and VAI members receive a substantial discount on exhibit fees. Our annual conference and trade show, VERTICON, brings together 15,000 aviation professionals from more than 85 countries. We also hold conferences for the air tour community and those in the firefighting, utility patrol and construction, and restricted-category operations sectors.



**Ready  
to Learn  
More?**

# SAFETY

VAI's safety programs are industry-leading, affordable, and scale to all sizes and types of organizations, including pilot/owners, operators of all sizes, and maintenance organizations.

## VAI Safety Benefits

- ▶ SafetyScan Global Accident & Incident Research Tool
- ▶ Flight Data Monitoring with Hands-On Support from Brazos Safety Systems
- ▶ Safety Awards for Pilots & Aviation Maintenance Technicians
- ▶ Discount on BowTieXP Risk Assessment Software from AeroDirections
- ▶ Discounts on SMS Software from Industry-Leading Providers\*
- ▶ Safety Awards for Operators\*
- ▶ Aviation Safety Action Program (ASAP) Discount\*
- ▶ SMS Assessment from WYVERN\*
- ▶ Cirro by AirSuite Operations & SMS Software\*
- ▶ Maintenance SMS Software & Coaching with AEA\*
- ▶ Discount on Fatigue Meter by Pulsar Informatics\*
- ▶ Operational Risk & Resilience Accreditation (ORRA) Program\*
- ▶ Discount on Foresight MX from GPMS\*

*\*Company-Exclusive Benefit*



# SafetyScan Global Accident & Incident Research Tool

Learn from the Experiences  
of Others

Through a partnership with AeroInside SafetyScan, VAI members now have exclusive access to a new, global rotorcraft accident and incident research tool: SafetyScan. Search and filter reports by your aircraft model, operations type, engine manufacturer, and more. You'll see probable causes, contributing factors, new requirements to prevent reoccurrence, and other recommended safety actions—so you can take action to avoid similar occurrences in your operations.

In partnership with:



**Ready  
to Learn  
More?**

# Flight Data Monitoring with Hands-On Support from Brazos Safety Systems (formerly Truth Data Insights)

Clearer Insight. Safer Flights.

Unlock the power of your flight data with VAI's flight-data monitoring (FDM) program. With an easy-to-use dashboard and support from an FDM expert from our partner, Brazos Safety Systems, you'll gain insight into your operations, see developing trends, and get a customized road map to improved safety. Choose from three levels of service, depending on your needs.

In partnership with:



**Brazos Safety  
Systems**



**Ready  
to Learn  
More?**

# Safety Awards for Pilots & Aviation Maintenance Technicians

## Honoring Our Industry's Dedicated Professionals

### **Pilot Safety Award**

Helicopter pilots worldwide who have achieved 5,000 or more consecutive accident-free and violation-free flight hours can be recognized for their dedication to safety and professionalism.

### **Aviation Maintenance Technician Safety Award**

In recognition of their essential role in aviation safety, aviation maintenance technicians, mechanics, engineers, and avionics technicians worldwide can receive this award for achieving five or more consecutive years of helicopter maintenance without a violation.



**Ready  
to Learn  
More?**

# Discount on BowTieXP Risk Assessment Software from AeroDirections

An Easy, Powerful Way to See Your Risks

Get BowTieXP software and training at a special VAI member price and harness the power of Bowtie safety diagrams. The easy-to-use risk assessment software helps you see hazards and whether you're prepared for them, providing a clear path to elevating safety.



In partnership with:

**aero**  
directions



**Ready  
to Learn  
More?**

# Discounts on SMS Software from Industry-Leading Providers

## An Affordable SMS Solution that Fits You

VAI has partnered with six industry leaders to provide big savings to VAI members in any stage of safety management system (SMS) implementation. With options from simple to in-depth, you can choose the SMS that best fits your organization:

- Air Charter Safety Foundation (ACSF)
- Aircraft Electronics Association (AEA)
- Baldwin Safety & Compliance
- Cirro by AirSuite
- Prism SMS
- WYVERN Ltd.



**Ready  
to Learn  
More?**

# Safety Awards for Operators

The Most Important Award  
You Can Receive

Operators worldwide who demonstrate a commitment to safety while also logging accident-free flight operations for an entire calendar year can receive this award.



# Aviation Safety Action Program (ASAP) Discount

## Steer Clear of Accidents and Enforcement Actions

VAI and the Air Charter Safety Foundation (ACSF) bring you all the benefits of the FAA's Aviation Safety Action Program (ASAP) at a lower cost. This easy, open, self-reporting program offers third-party facilitation, tracking, and corrective action recommendations to curb safety hazards and prevent accidents. In addition to managing the program for you, ACSF provides mentoring to help you improve your risk profile and protect your employees and your business. Best of all, the FAA will not pursue disciplinary actions for reports accepted through ASAP.

In partnership with:



**Ready  
to Learn  
More?**

# SMS Assessment from WYVERN

## Your SMS Mentor

Implementing a safety management system (SMS) can be intimidating. But it's vital to keep you powering up safely and efficiently. VAI has partnered with WYVERN to bring you a mentor and evaluator who will guide you in for a smooth SMS landing.

In addition to a smart SMS software solution customized to your operations, you get the help of a coach every step of the way. With WYVERN's new easy-start process, you can check for potentially costly threats in minutes, not months, and resolve them when you're ready.

In partnership with:



**WYVERN**



**Ready  
to Learn  
More?**



# Cirro by AirSuite Operations & SMS Software

Seamless Integration,  
Cutting-Edge Technology

This strategic collaboration offers complimentary access to Cirro's SMS module and optional modules for a wide array of operational needs, including Flight Following, Company Library, Flight Reports and Invoicing, Passenger Manifests, Flight Duty Times, and much more. Cirro also integrates with popular maintenance software systems.

In partnership with:



**Ready  
to Learn  
More?**

# Maintenance SMS Software & Coaching with AEA

Exclusively for Maintenance  
and Repair Operations

VAI members operating maintenance and repair organizations (MROs) can attend a virtual or in-person training session on using the Maintenance SMS Program provided by the Aircraft Electronics Association (AEA). When members implement the program at their facilities, AEA can assume the role of director of safety to ensure program success, working with the member's representative at each location to enhance the effectiveness of their safety management system (SMS).

Provided by:



**Ready  
to Learn  
More?**

# Discount on Fatigue Meter by Pulsar Informatics

Aware. Prepared. Safe.

VAI has partnered with Pulsar Informatics to provide you with special pricing on the company's flagship software that helps operators identify and monitor fatigue risk and improve operational safety. Fatigue Meter analyzes scheduling data and alerts supervisors to potential fatigue-related hazards, allowing early intervention to mitigate risk. A wearable device gives workers data to empower them to manage their own fatigue, ensuring their fitness for duty.

In partnership with:

**FATIGUE METER****Ready  
to Learn  
More?**

# Operational Risk & Resilience Accreditation (ORRA) Program

Focused on Risk-Based  
Operational Excellence

VAI's new Operational Risk and Resilience Accreditation (ORRA) Program offers a flexible, evolving, and organized approach to managing risks and improving processes across your organization's flight operations. It's easy to start and includes a coach provided by VAI partner VLinc, so you're always on a clear path forward. Participants earn accreditation upon reaching Bronze, Silver, and Gold Level milestones. Best of all, operators at any stage of safety management system (SMS) implementation can participate in ORRA.

In partnership with



**Ready  
to Learn  
More?**

# Discount on Foresight MX from GPMS

## HUMS, FDM, and RTB All Rolled into One

VAI has partnered with GPMS to bring you the power of Foresight MX at a special member discount. Understand the health of your entire fleet in real time with a health and usage monitoring system (HUMS) that includes rotor track and balance (RTB) analytics and flight data monitoring (FDM)—in one lightweight, lower-cost package. Smart sensors and predictive algorithms give you the granular data you need. Foresight MX keeps you on course with safety, fleet readiness, and maintenance costs.

In partnership with:



**Ready  
to Learn  
More?**

# VAI Members Speak on ...

**It's a constantly evolving industry. VAI creates a way for us to stay informed. It creates a way for us to unite as an industry—as operators, maintainers, and pilots alike—to hear what's coming down the pipeline and be prepared for it.**

– Kaden Tomlinson  
KIT Helicopter Operations



**If you're going to be in the business, you need to be in VAI.**

– Lee Benson  
VL Benson Consultant, LLC



Not a Member?

## Join the Leading Vertical Aviation Organization!

VAI membership is for all those in the global industry who build, fly, fix, and provide supplies, products, or services for vertical-capable aircraft. Join VAI for exclusive member benefits, including advocacy resources, training courses, safety accreditation programs, to list just a few.

### Learn more:

+1 703 683 4646 | [Member@verticalavi.org](mailto:Member@verticalavi.org)  
[verticalavi.org/join](https://verticalavi.org/join)



**I would highly recommend that anybody in vertical aviation join VAI. From the networking and trade shows to the education and political lobbying—there isn't a better organization to join.**

– Ronnie Ries, GPMS

# **Join VAI**

**Be Part of the World's Largest Association  
for Vertical Aviation Professionals**



**1920 Ballenger Ave., 4th Flr., Alexandria, VA 22314 USA**  
**+1703 683 4646 | [Member@verticalavi.org](mailto:Member@verticalavi.org)**

**[verticalavi.org](https://verticalavi.org)**