

VAI MEMBER BENEFITS

March 2025 Edition

POWERING UP THE PROFESSION



verticalavi.org/benefits





For more than 75 years, Vertical Aviation International (VAI) has championed the global vertical aviation industry. This includes helicopters and all other vertical-capable aircraft, including advanced air mobility (AAM) aircraft, tiltrotors, and some unmanned aircraft systems.



**VERTICAL AVIATION
INTERNATIONAL**

With more than 15,000 members in 75 countries, VAI represents the wide variety of vertical aviation professionals.

If you build, operate, fix, fly, support, or supply the industry, you belong in VAI!

The important work you do ensures security, prosperity, and quality of life for communities around the world. **VAI is here to fuel your growth through connection, advocacy, safety, education, and support for your success!**



POWER UP WITH VAI MEMBER BENEFITS

VAI's wide range of exclusive programs and discounts will help you grow, connect, and succeed in the vertical aviation industry.

VAI individual memberships include Pilots and Mechanics/Engineers, Industry Professionals, and Students. These members have access to all benefits that do not carry the Company Exclusive label.

VAI company memberships include Vertical Aircraft Operators and Manufacturers and Suppliers. In this guide, you'll see a Company Exclusive label on any benefit that is only applicable to company members. **VAI company members—and their employees—have access to all company-exclusive benefits AND all individual benefits.**

Check out the codes below to find the benefits most useful to your role in the vertical aviation industry and look for them as you scan this VAI member benefits guide.

IN International **OP** Operations **ST** Student
MS Manufacturer & Supplier **PM** Pilot & Mechanic/Engineer

BENEFITS

Here are some benefits we picked out specifically for you ...

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Operators (& employees)

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Pilots & Mechanics/Engineers

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SUPPORT

VAI supports its members' success with a variety of programs, including direct access to VAI staff for your technical, regulatory, and legislative questions. Take advantage of these benefits so you can focus on what really matters.

VAI Support Benefits

- ▶ Technical, Regulatory & Legislative Assistance
- ▶ Legal Resources Portal
- ▶ Affordable Health Insurance with LIG Solutions
- ▶ Industry Advisory Council Participation
- ▶ VAI Debriefs
- ▶ Flight Training & Checking Program with Helicopter Institute*
- ▶ Discounts on JSfirm.com Aviation Job Board Services*

**Company-Exclusive Benefit*

Technical, Regulatory & Legislative Assistance

Experts on Your Side

Need guidance on a new regulation or help with a regulator? Worried about a new bill or ordinance? Reach out to your team of experts at VAI for answers and resources. They'll help you navigate vertical aviation's rules, regulations, and legislative challenges.



**Ready
to Learn
More?**

Legal Resources Portal

Your Everyday Legal Toolkit

Keep yourself and your company out of legal trouble by understanding the rules. VAI's new Legal Resources Portal gives you easy access to details about transportation law, regulatory compliance, case decisions, and more.

You'll also find news you can use, with articles, webinars, and education sessions from legal experts. When you do need counsel, search the online VAI Member Directory to find the right legal professional for your issue.



**Ready
to Learn
More?**

Affordable Health Insurance with LIG Solutions

Save on Coverage for
You and Your Family

LIG Solutions is your partner for affordable, comprehensive health insurance and pharmacy solutions for individuals, families, and business owners and their employees. Coverage is available across the United States as a benefit exclusively for VAI members. LIG's expert, licensed agents will work with you to answer questions and find coverage that fits your budget.

In partnership with:



**Ready
to Learn
More?**

Industry Advisory Council Participation

Collaborate. Innovate. Lead.

VAI's Industry Advisory Councils (IACs) address specific issues affecting the international vertical aviation community. Topics range from workforce development to safety to the rising cost of aviation insurance. Other IACs focus on specific industry sectors, such as aerial firefighting or unmanned aircraft systems. As an IAC member, you'll ensure that VAI stays ahead of industry challenges.



**Ready
to Learn
More?**

VAI Debriefs

Quick, Plain-Language Summaries of FAA Regulatory Announcements

In these concise, easy-to-read summaries of the latest FAA regulations, VAI experts translate complex policy into plain language, providing you with clear, actionable information to maintain regulatory compliance. VAI Debriefs help you stay on top of the latest regulatory developments for your operations and the vertical aviation industry.



**Ready
to Learn
More?**

Flight Training & Checking Program with Helicopter Institute

Your Fast Pass to Fly. Train. Check.

Skip the wait and get your crew back in the air. The VAI Flight Training and Checking Program, created in partnership with Helicopter Institute, gives operators a fast pass for aircrew training, testing, and certifications. It meets FAA OpSpec A031 and is approved and accepted by insurance underwriters for a streamlined, all-in-one approach to maintaining crew readiness.



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More?**

Discounts on JSfirm.com Aviation Job Board Services

Expand Your Candidate Search

Got a vacancy to fill? Your VAI membership will help you get that job posting in front of the right people. VAI's partnership with JSfirm.com gives you a 20% discount on new services with the world's largest resource for aviation jobs.



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ADVOCACY

VAI represents your interests with global civil aviation and safety authorities, 36 international standards and regulatory boards, and US local, state, and federal governments. You'll also receive member-only alerts and analysis of legislative and regulatory actions that affect you.

VAI Advocacy Benefit

- ▶ Exclusive Analysis of Legislative & Regulatory Impacts



Exclusive Analysis of Legislative & Regulatory Impacts

Advocating for You

VAI's legislative experts advocate for VAI members and the vertical aviation industry with a clear, strong, and unified voice. They track legislation, testify before the US Congress, advise VAI members on specific concerns, and help shape the industry's operating environment.

In our online Legislative Action Center, VAI members can access exclusive analysis of the latest regulatory and legislative actions affecting them and sign up for legislative alerts and updates.



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to Learn
More?**

EDUCATION

Improve your current skills or prepare for your next job with VAI education and training resources. Student pilots and maintenance technicians: take advantage of the VAI student membership and scholarship programs to launch your career.

VAI Education Benefits

- ▶ Save on VERTICON Education
- ▶ VAI Scholarships
- ▶ King Schools Courses Discount
- ▶ Purdue Global Tuition Discount
- ▶ VAI Online Academy
- ▶ Online Library of Safety Education Sessions

Save on VERTICON Education

Elevate Your Career

Offered in conjunction with VERTICON, VAI's annual conference and trade show, the Elevations education program offers a variety of in-depth courses designed to help the vertical aviation professional grow and succeed. Take advantage of VAI member pricing and make this the year you'll take your career to the next level.



**Ready
to Learn
More?**

VAI Scholarships

Securing Your Future

VAI's annual scholarship program offers rotorcraft pilots and aviation maintenance technicians support for continuing their training. Rotorcraft pilots, we've got scholarships to help you obtain your commercial certificate or pursue additional training for safety. Our maintenance scholarships include support for finishing your training to become a licensed mechanic/engineer and manufacturer-specific maintenance or avionics training.

Best of All

VAI offers affordable student memberships!



**Ready
to Learn
More?**

King Schools Courses Discount

VAI Members Receive 30% Discount

VAI members receive 30% off the iconic King Schools online training courses. Choose from over 110 topics, including risk management, flight and ground instruction, airframe and powerplant knowledge and test prep, avionics proficiency, and more.



In partnership with:



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More?**

Purdue Global Tuition Discount

Elevate Your Career with Purdue Global

Through its partnership with VAI, Purdue Global offers VAI members AND their families a tuition discount of up to 20% on more than 100 degree and certificate programs, including aviation, business, public safety, technology, legal studies, health sciences, and many others. For ultimate flexibility, all courses are 100% online.



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**Ready
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More?**

VAI Online Academy

Leading Vertical Aviation Education

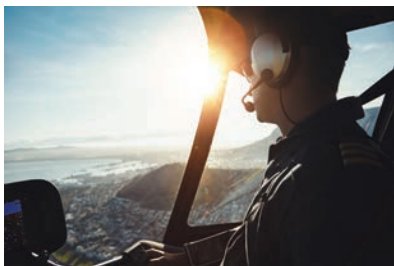
Being a vertical aviation professional means you have a license to learn, and VAI makes it easy for you to keep your skills sharp, expand your horizons, and prepare for your future. The VAI Online Academy offers a variety of online courses that you can take anytime, anywhere. Topics include maintenance, safety, unmanned aircraft systems (UASs), operations, and more.



Online Library of Safety Education Sessions

Free Safety Education for Members

VAI members can view for free a library of one-hour safety education sessions, recorded at VERTICON, our annual conference and trade show. Topics cover the spectrum of vertical aviation, ranging from safety culture to fuel handling. Whether you're an individual looking to learn new skills or a safety director looking for materials for your monthly safety meeting, you'll find what you need in the VAI Online Academy.



**Ready
to Learn
More?**

VAI Members Speak on ...



SAFETY

Brazos Safety Systems' Flight Data Monitoring Program has helped Air Methods correct nonstandard flight operations before those practices become an exceedance, incident, or accident.

– Jason Quisling, senior VP of flight operations & air command, Air Methods



ADVOCACY

VAI is the one voice of all helicopter operators, manufacturers, vendors, suppliers. It's the one voice worldwide that we need to keep the industry moving forward.

– Ryan McCartney, VP & COO, Hillsboro Aviation

CONNECTION

VAI events bring the global industry together to network, learn, and stay on top of the latest developments and technology. Our quarterly magazine, POWER UP, and daily e-newsletter, VAI Daily, keep you up to date with the latest news.

VAI Connection Benefits

- ▶ VAI Member Online Community
- ▶ Save on Attending VAI Events
- ▶ VAI Media Advertising Discounts*
- ▶ VAI Member Directory Listing*
- ▶ Save on Exhibiting at VAI Events*
- ▶ News Coverage in VAI Daily*

**Company-Exclusive Benefit*

VAI Member Online Community

Get Connected, Stay Engaged

The new VAI Member Online Community offers an exciting and easy way for vertical aviation professionals to stay connected, engage and interact with peers, discuss key topics and challenges, and get guidance from industry experts. Enjoy a sense of camaraderie, mutual support, and shared purpose. And, most importantly, learn from each other.



**Ready
to Learn
More?**

Save on Attending VAI Events

Stay in the Know

VAI members receive big discounts on registration fees for VAI events, including VERTICON, the world's largest vertical aviation conference and trade show, as well as the VAI Aerial Work Safety Conference, and VAI Air Tour Safety Conference.

In addition to networking with peers, you'll learn more about industry developments, safety, regulations, and best practices, as well as the latest technology, products, and services for aviation businesses.



**Ready
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More?**

VAI Media Advertising Discounts

Reach Your Audience

VAI members can save up to 10% on advertising in POWER UP magazine and the VAI Daily e-newsletter, including display ads and sponsored content. Reach a targeted audience of tens of thousands of vertical aviation professionals around the globe with your message.



**Ready
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More?**

VAI Member Directory Listing

See and Be Seen

Connect with industry professionals and maximize your exposure with free placement for your company in VAI's expansive online Member Directory! With access to each company member's primary representative, you can reach every branch of the industry. Make sure your information is up to date so other VAI members can find you!

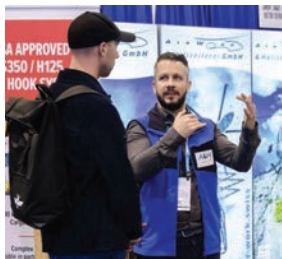


**Ready
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Save on Exhibiting at VAI Events

Where Vertical Aviation Does Business

VAI events offer aviation businesses the opportunity to catch up with existing customers and meet new ones—and VAI members receive a substantial discount on exhibit fees. Our annual conference and trade show, VERTICON, brings together 15,000 aviation professionals from more than 85 countries. We also hold conferences for the air tour community and those in the firefighting, utility patrol and construction, and restricted-category operations sectors.



**Ready
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News Coverage in VAI Daily

Broadcast Your News

Want your company name and announcements seen by the industry? Send your business news to VAI. We publish our members' press releases in VAI Daily, our e-newsletter sent to 38,000 vertical aviation professionals each business day.



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SAFETY

VAI's safety programs are industry-leading, affordable, and scale to all sizes and types of organizations, including pilot/owners, operators of all sizes, and maintenance organizations.

VAI Safety Benefits

- ▶ Flight Data Monitoring with Hands-On Support from Brazos Safety Systems
- ▶ SafetyScan Global Accident & Incident Research Tool
- ▶ Discount on Bowtie Risk Assessment Software from AeroDirections
- ▶ Safety Awards for Pilots & Aviation Maintenance Technicians
- ▶ Safety Awards for Operators*
- ▶ Discounts on SMS Software from Industry-Leading Providers*
- ▶ SMS Coaching & Assessment from WYVERN*
- ▶ Aviation Safety Action Program (ASAP) Discount*
- ▶ Maintenance SMS Software & Coaching with AEA*
- ▶ Cirro by AirSuite Operations & SMS Software*
- ▶ Operational Risk & Resilience Accreditation (ORRA) Program*

**Company-Exclusive Benefit*

Flight Data Monitoring with Hands-On Support from Brazos Safety Systems (formerly Truth Data Insights)

Clearer Insight. Safer Flights.

Unlock the power of your flight data with VAI's flight-data monitoring (FDM) program. With an easy-to-use dashboard and support from an FDM expert from our partner, Brazos Safety Systems, you'll gain insight into your operations, see developing trends, and get a customized road map to improved safety. Choose from three levels of service, depending on your needs.

In partnership with:



**Brazos Safety
Systems**



**Ready
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More?**

SafetyScan Global Accident & Incident Research Tool

Learn from the Experiences
of Others

Through a partnership with AeroInside SafetyScan, VAI members now have exclusive access to a new, global rotorcraft accident and incident research tool: SafetyScan. Search and filter reports by your aircraft model, operations type, engine manufacturer, and more. You'll see probable causes, contributing factors, new requirements to prevent reoccurrence, and other recommended safety actions—so you can take action to avoid similar occurrences in your operations.

In partnership with:



**Ready
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More?**

Discount on Bowtie Risk Assessment Software from AeroDirections

An Easy, Powerful Way to See Your Risks

Get BowTieXP software and training at a special VAI member price and harness the power of Bowtie safety diagrams. The easy-to-use risk assessment software helps you see hazards and whether you're prepared for them, providing a clear path to elevating safety.



In partnership with:

aero
directions



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Safety Awards for Pilots & Aviation Maintenance Technicians

Honoring Our Industry's Dedicated Professionals

Pilot Safety Award

Helicopter pilots worldwide who have achieved 5,000 or more consecutive accident-free and violation-free flight hours can be recognized for their dedication to safety and professionalism.

Aviation Maintenance Technician Safety Award

In recognition of their essential role in aviation safety, aviation maintenance technicians, mechanics, engineers, and avionics technicians worldwide can receive this award for achieving five or more consecutive years of helicopter maintenance without a violation.



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Safety Awards for Operators

The Most Important Award
You Can Receive

Operators worldwide who demonstrate a commitment to safety while also logging accident-free flight operations for an entire calendar year can receive this award.



**Ready
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More?**

Discounts on SMS Software from Industry-Leading Providers

An Affordable SMS Solution that Fits You

VAI has partnered with five industry leaders to provide big savings to VAI members in any stage of safety management system (SMS) implementation. With options from simple to in-depth, you can choose the SMS that best fits your organization:

- Air Charter Safety Foundation (ACSF)
- Aircraft Electronics Association (AEA)
- Baldwin Safety & Compliance
- Cirro by AirSuite
- WYVERN Ltd.



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More?**

SMS Assessment from WYVERN

Your SMS Mentor

Implementing a safety management system (SMS) can be intimidating. But it's vital to keep your rotors turning safely and efficiently. VAI has partnered with WYVERN to bring you a mentor and evaluator who will guide you in for a smooth SMS landing.

In addition to a smart SMS software solution customized to your operations, you get the help of a coach every step of the way. With WYVERN's new easy-start process, you can check for potentially costly threats in minutes, not months, and resolve them when you're ready.

In partnership with:



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Aviation Safety Action Program (ASAP) Discount

Steer Clear of Accidents and Enforcement Actions

VAI and the Air Charter Safety Foundation (ACSF) bring you all the benefits of the FAA's Aviation Safety Action Program (ASAP) at a lower cost. This easy, open, self-reporting program offers third-party facilitation, tracking, and corrective action recommendations to curb safety hazards and prevent accidents. In addition to managing the program for you, ACSF provides mentoring to help you improve your risk profile and protect your employees and your business. Best of all, the FAA will not pursue disciplinary actions for reports accepted through ASAP.

In partnership with:



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Maintenance SMS Software & Coaching with AEA

Exclusively for
Maintenance and Repair Operations

VAI members operating maintenance and repair organizations (MROs) can attend a virtual or in-person training session on using the Maintenance SMS Program provided by the Aircraft Electronics Association (AEA). When members implement the program at their facilities, AEA can assume the role of director of safety to ensure program success, working with the member's representative at each location to enhance the effectiveness of their safety management system (SMS).

Provided by:



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Cirro by AirSuite Operations & SMS Software

Seamless Integration,
Cutting-Edge Technology

This strategic collaboration offers complimentary access to Cirro's SMS module and optional modules for a wide array of operational needs, including Flight Following, Company Library, Flight Reports and Invoicing, Passenger Manifests, Flight Duty Times, and much more. Cirro also integrates with popular maintenance software systems.

In partnership with:



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Operational Risk & Resilience Accreditation (ORRA) Program

Focused on Risk-Based
Operational Excellence

VAI's new Operational Risk and Resilience Accreditation (ORRA) Program offers a flexible, evolving, and organized approach to managing risks and improving processes across your organization's flight operations. It's easy to start and includes a coach provided by VAI partner VLinc, so you're always on a clear path forward. Participants earn accreditation upon reaching Bronze, Silver, and Gold Level milestones. Best of all, operators at any stage of safety management system (SMS) implementation can participate in ORRA.

In partnership with



**Ready
to Learn
More?**

Not a Member?

Join the Leading Vertical Aviation Organization!

VAI membership is for all those in the global industry that builds, flies, fixes, and provides supplies, products, or services for vertical-capable aircraft. Join VAI for exclusive member benefits, including advocacy resources, training courses, safety accreditation programs, and more.

Learn More:

+1 703 683 4646 | Member@verticalavi.org
verticalavi.org/join



I would highly recommend that anybody in vertical aviation join VAI. From the networking and trade shows to the education and political lobbying—there isn't a better organization to join.

– Ronnie Ries, VP of marketing, GPMS

Join VAI

**Be Part of the World's Largest Association
for Vertical Aviation Professionals**



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verticalavi.org